

# Marvin Miller

## Owner

Saint George, UT 84790

[marvin.miller0305@yahoo.com](mailto:marvin.miller0305@yahoo.com)

435-850-0552

I've been running my own business for the past several years and am now actively seeking long term employment.

Strengths include leadership, years of sales experience and a desire to become successful.

Experienced in the distribution of Plumbing/Industrial/Material Handling Supplies and Equipment.

Extensive experience managing manufacture representative/dealer/distributor sales channels.

Extensive experience working with architectural/engineering firms with the intent to specify products and provide technical help and training.

Extensive experience with end-users/maintenance personnel/managers selling products, growing business/increasing sales volume.

Solution based selling/value added offerings/quality products are my favored sales approach.

I am very mechanically inclined and have an engineering mindset, which enhances my skills.

Teachable and quick to learn company culture and policies.

I maintain the highest level of respect/ethics with all people I interact with.

Willing to relocate: Anywhere

Authorized to work in the US for any employer

## Work Experience

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### Owner

Standard Tool and Equipment Company LLC - Saint George, UT

2015 to January 2018

### Regional Sales Manager

Columbian TecTank - Salt Lake City, UT

2008 to 2010

### District Sales Manager

Lyon Workspace Products - Salt Lake City, UT

2004 to 2008

### Outside Sales

Fastenal Company - Ogden, UT

2002 to 2004

### Outside Sales

Decker Plumbing Supply - Ogden, UT

1998 to 2002

## Education

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**B.S. in History**

Weber State University - Ogden, UT  
2003

**A.S. in Flight Technology**

Salt Lake Community College - Salt Lake City, UT  
2001

## Skills

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MS Office, AS400, Salesforce CRM and Professional Sales (10+ years)

## Certifications/Licenses

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**Commercial Pilot**

Single Engine Land  
Certified Flight Instructor CFI

## Publications

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**History of Intermountain Indian School Athletics**

December 2003

Published by Weber State University History Department 2003.

Senior History Thesis