

Robert David

Supplemental Division Broker - AFLAC

Las Vegas, NV 89129

rkdavid001@cox.net

702-525-3799

Work Experience

Supplemental Division Broker

AFLAC

January 2002 to Present

I have maintained a broker contract with Aflac, during my time as a broker I have received the Fireball award for production and the agent of the month on 11 occasions.

I have been a Founders qualifier 9 times and love helping people take care of people.

Director of Development

Las Vegas Rescue Mission - Las Vegas, NV

March 2018 to June 2018

In this position brought a tremendous scope of responsibility to develop strategy to care for all the precious donors and volunteers that serve the mission on a daily basis. Grants, IT, Donor Management, and also focus on new

revenue streams to help expand the mission. We help people recover from homelessness and addiction as they

try to put the pieces back together. Seeing the positive results is the gas that is needed to keep spreading the good news of change.

Donor Relations Manager

Las Vegas Rescue Mission - Las Vegas, NV

May 2016 to March 2018

Was in a management position to engage and care for donors, 30,000. Take care of volunteers that served the mission, 19,000. Also I was responsible for donor thank you process and engage donors to go deeper to help

more people in the recovery road of addiction. The people interaction was rewarding, one person/donor/volunteer at a time.

Development Director

OrphaNetwork - Las Vegas, NV

April 2014 to February 2016

I was responsible for all aspects of international fundraising to raise money to help orphans in a 3rd world country

called Nicaragua. I so enjoyed sharing the stories and the success on helping children to go from a garbage dump

to become a productive person in society. International travel was fantastic, asking people to get involved was a great challenge.

Guest Services Director

Canyon Ridge Christian Church - Las Vegas, NV

April 2011 to April 2014

I had the pleasure of serving the local church and help people become apart of the weekly service. I had the pleasure to work with 700 volunteers weekly to serve the church body, 6,000 people. We served communion and collected the tithe weekly. I enjoyed managing all the details as we worked at getting it right every week.

Local and Global Outreach Director

Canyon Ridge Christian Church - Las Vegas, NV

April 2008 to April 2012

Local and Global Outreach

I had a great opportunity to serve God in the area of local and global outreach. I so enjoyed creating an opportunity for people to engage people in helping others. I was fortunate to help my city, Las Vegas and setting

up places to share the love of Christ with others and help with the needs of people.

I also had the same great call as I stated above, the only difference was the location. This call took me around the world 2 times, setting up places for people to serve cross culturally. The travel was fantastic, and what I learned, priceless.

Sales Director, North America

Liberty Mutual Insurance Company - Las Vegas, NV

January 1998 to March 2002

Started a scratch agency and over 4 years grew the team to 41 productive agents that specialized in Life

Insurance and Investment products.

Won Agency of the month 4 times

Sales Director

Prudential Insurance Company - Las Vegas, NV

January 1987 to March 1998

Started my Financial Services career as a new agent and over time became a sales manager and managed multiple agents.

Continued my education with completion of Stephen Covey, Zig Ziglar, Tom Hopkins and the Kinder Brothers.

During my agent career I accomplished a seat in the Million Dollar Round Table, as a manager ranked 81 as a team in the United States.

Education

Associates Degree in Biblical Studies pursuing my Associates Degree in Biblical Studies

Liberty University - Las Vegas, NV

May 2018 to Present

High School Diploma in High School Diploma

Whittier Vocational High School - Haverhill, MA

May 1976 to May 1980

Skills

TIME MANAGEMENT, OUTLOOK, MICROSOFT WORD, WORD, PHOTOSHOP

Military Service

Branch: Air Force

Service Country: United States

Rank: E4

January 1983 to March 1987

Below the Zone promotion to E3 Senior Airman

Commendations: Commendation Medal Meritorious Service Medal

Certifications/Licenses

Department of Insurance

Insurance Sales License

Additional Information

Skills

People and public speaking, group presentations, live radio and live television spots

Advanced Computers

Microsoft and Apple Operating Systems

Time Management

Advanced

Setting goals and Setting priorities

Advanced

Listening Skills

Advanced

Counseling skills

Advanced

Software

Microsoft Word

Advanced

Adobe
Advanced

Microsoft and Apple IOS Operating systems
Advanced

Photoshop
Advanced

Outlook
Advanced