

Taren Hartfield

Las Vegas, NV

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Driven individual ;with Strong ability to multi-task to ensure speed and efficiency. A dedicated leader with coaching and developing skills. Customer Service motivated to escalate customer satisfaction and contribute to company success. Energetic, reliable and a solid team player with a positive attitude

Authorized to work in the US for any employer

Work Experience

Business Banker II

Pacific Premier Bank - Las Vegas, NV

August 2016 to Present

Opening new Business,Fiduciary, Trust and Consumer accounts.

Develops and maintains a network of referral professionals such as attorneys, realtors, developers, and financial advisers.

Cross-selling products and services appropriate to clients needs.

Assisting clients with inquiries and service requests.

Creating Business and consumer online banking platform.

Reset debit card password.

Create and input wire via E-wire.

Referring clients to product specialists when required.

Preform operational branch certification.

Preform monthly branch alarm test.

Store Manager

Sunglass Hut- Luxottica - Las Vegas, NV

September 2015 to May 2016

Responsibilities

Maximize sales potential by correct use of resources.

Enhance brand values by setting clear objectives for performance and development.

Identify and resolve problems in timely manner.

Store operations.

Networking with neighboring store managers and mall management.

Team building,training, coaching and developing.

Inventory management.

Merchandising strategies.

Shrink reduction- loss control.

Payroll- schedule execution.

Identify changes in traffic patterns to sustain proper payroll management.

Influence peers within district by sharing best practices on a weekly basis.

Coaching every employee toward exceeding individual goal.

Utilizes reports to better analyze business.

Accomplishments

Raised conversion rate and overall sales and store performance

Skills Used

Leadership skills

Visual Manager

Sunglass Hut - Las Vegas, NV

May 2015 to September 2015

Ensure store met all company standards in the area's of visual presentation, floor sets, merchandise handling and store maintenance.

General store operations.

Loss prevention.

Ensuring selling staff is fluent in all aspects of product knowledge.

Active role play on selling floor.

Coaching in the moment.

Keep stock room neat and clean.

Overall cleanliness of store.

Assistant Shop Manager

The Body Shop (L'Oreal) - Las Vegas, NV

2013 to 2015

Responsibilities

Created and promoted a caring customer service for entire staff.

Strong event planning quarterly.

Introducing new clients to the brand.

Extensive product knowledge.

Clear and effective communication.

Cash handling- creating deposits.

Attending weekly- biweekly conference call. And communicating information to team.

Writing sales plan and executing .

Overall cleanliness of store.

Bra Specialist

Victoria secret

2009 to 2013

Responsibilities

Reinforces a customer centric culture.

Demonstrates ability to multi-task, while being attentive to customers.

Proactively engage with customer's.

Wardrobe customer on sales floor and fitting room.

Follow up with customer while in fitting room.

Zoning 25-30 associate's in area's where they would excel and exceed sales goal.

Scheduling and executing meal breaks for 25-30 employees.

Build relationship to ensure guest satisfaction and reoccurring guest.

Self-advancing product knowledge.

Education

High school or equivalent in General studies

Las Vegas High School - Las Vegas, NV

2003 to 2007

Skills

inventory management